FINDING AND APPLYING FOR WORK EXPERIENCE



Deciding where to apply for work experience

Thinking of ideas for work experience can be a challenge.

Rather than trying to find the 'perfect' opportunity, look for a placement that ticks as many boxes as possible.

Instead of focusing on one specific job role, consider the wider career industry.



unifrog

Unifrog is a great tool and can give you ideas on the sort of work experience opportunities you could explore. It won't, however, give you direct contacts.

Look on the **Get on the ladder** series where you will find 15 guides to choose from.

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Read the guide >



Get on the ladder: marketing, advertising, and sales How to get experience without experience

Read the guide >



Get on the ladder: business and management How to get experience without experience

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Get on the ladder: engineering Insider tips on how to get relevant experience

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Get on the ladder: healthcare **•** Tips on starting a career in healthcare

Read the guide >



Get on the ladder: financial vertices Find out how to take your very first steps towards a career in finance

Read the guide >

General places that offer work experience

If you don't know what subject particularly interests you there are general places that you can look for work experience: primary schools, supermarkets, department stores, libraries, and local councils.



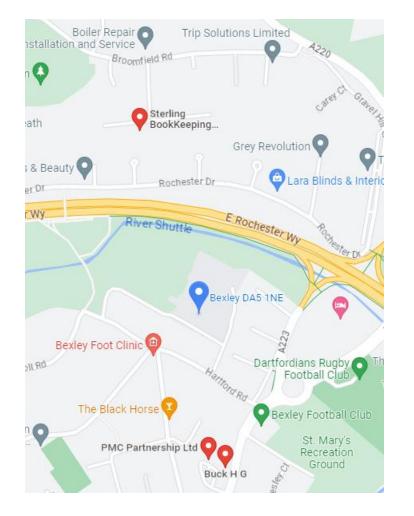


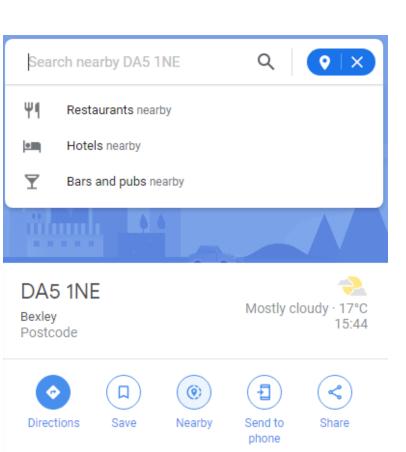
If you're interested in medicine, pharmacies will often offer work experience placements.



Your local area

Think about the places of work in your local area that fit in with your aspirations.





You can even use Google Maps.

Put in your postcode and click Nearby.

Put the sector that interests you into the search box and it will show local companies that you can approach.



Make a list of companies to approach

Once you've thought about the wider career industry, have researched ideas of the types of workplaces and looked at your local area, make a list of between 5 and 10 companies and workplaces that you're going to approach.

You need to be able to travel to your placement, so think about where you can get to easily and safely. How would you get there and how long will it take you?

Avoid sole traders – look at companies and businesses with offices – not people who are working from home.

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Your CV is the tool of your professional journey...

HOW YOU WANT TO BE SEEN BY THE HIRING COMPANIES HOW THE HIRING COMPANIES UNDERSTAND YOU

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What is a CV?

- The bridge between job seekers and hiring companies.
- A CV is a succinct collection (2 pages max) of your achievements, education and training, work experience, skills and references.
- What are the qualities that you have and that you can demonstrate? When have you shown communication skills or reliability? Are you a team player?
- Who could you ask for a reference? Perhaps the teacher of a subject that relates to your aspirations, your form tutor, Mr Parkes or Ms Adeoye (ask their permission). Your referee should be someone you have known for at least 6 months (and not a friend or family member).
- Use your school email address it looks more professional.



CV tips

Put important information (key facts and top achievements) first!

If this section doesn't present you as a strong candidate, the rest of your CV may not even be read.

Be direct: use assertive and positive language and write about your achievements, not your roles and responsibilities.

Make it easy to read. Ensure someone proof reads it for you before you send it out.

Use power words – there is a list on the Unifrog CV Creator

perceptive confident skilled capable calmeliable เป็น accura dedicated flexible ogical

What should a CV include?

Mobile number so you can be contacted

Match skills to job descriptions (you may be asked to elaborate, so be truthful!)

Make sure your CV matches your social media

Education – include GCSE results (eg 9 GCSE's including Maths and English) and what and where you are studying A levels

Highlight awards (eg competitions, courses, awards)

What shouldn't I put on my CV?

Age

Date of birth

Gender

Relationship status

Nationality

Lies

Spelling errors!

Be professional

- Avoid using stylised fonts, pictures, or colours and keep your language professional.
- <u>Unifrog's CV builder</u> will help you format your CV professionally, but if you are working offline, keep your font plain (use Arial or something similar) and at size 10-12, with headings no larger than size 12. You can use boxes or lines to break up the text, but keep everything simple and clear, with lots of white space so the page doesn't look too crowded.
- You also need to be aware of things like your email address; something like <u>masterflamez@hotmail.com</u>, for example, is not going to make you seem very professional! Create a new email address for your applications if you need to - you can use this for work, applying to university or apprenticeships, and more so it's worth having. If you're not sure what to use, try <u>firstname.surname@domainname.com</u>.
- If you're sending a digital version of the document, make sure the name of the saved file is professional and has your name somewhere in it for example, CV_firstname_surname_year.



Unique backgrounds

When you have something unique that differentiates you, make it visible!

Include links that can prove your work abilities and competence eg:

- A website you designed
- Media postings about your achievements
- A portfolio of projects
- A social media profile that is relevant to the role

Unless it is specifically asked in the application process

- Do NOT add detailed descriptions in the CV document (max 2 pages!)
 - The automated evaluation tools will reject your CV
- Do NOT provide links to your online games performance or social media followers
 - Irrelevant information downgrades your profile

Here are two versions of the same CV.

The CV is being used for an application to a construction apprenticeship.

Can you spot the mistakes?



CV1

My Hobbies etc. Aug 2015 - Aug 201

| Aug 2015 - Aug 2015 | National Citizen Service | | |
|---------------------|--|--|--|
| | - leadership skills | | |
| | - team work skills | | |
| | time management skills | | |
| | - organisating skills | | |
| Jun 2015 - Jun 2015 | Budding Brunels Programme with Construction Youth Trust | | |
| | chatting to builders and other professionals | | |
| | sending emails, answering the phone, making tea for guests | | |
| | looking at construction sites | | |
| | showing a powerpoint I made to a group of 8 people | | |
| Jan 2014 - Aug 2016 | Netball Team | | |
| | I've learnt how work in a team, as I usually find this very challenging and so this has | | |
| | helped to get a little better at this important skill. I have also <u>learn</u> how to be on time more often. | | |

Personal profile

I am a dedicated and committed individual with good <u>team work</u>, practical and numeracy based skills. approachable and friendly and proficient in all Microsoft applications.

Joanne Rose 077777777 jisalegend@gmail.com 23 London Road, London, SW9 888

Work exprience

| Apr 2016 - May 2016 | Work experiece student - Construction Company 123 | | |
|---------------------|---|--|--|
| | As part of a work experience programme, I shadowed an established tradesperson. | | |
| | My duties included assisting in the creation of risk assessments, researching recent | | |
| | developments in the field and feeding back my observations during team | | |
| | meetings. This placement reaffirmed my desire to work in the construction | | |
| | industry and taught me the importance of professionalism at all times and | | |
| | adherence to company health and safety policies. | | |
| Feb 2015 - Aug 2016 | Administration Asistant - Company 123 | | |
| | On Saturdays I have an administration job at a local business. I have to follow | | |
| | instructions that have been left for me the day before. Tasks cover things like filing | | |
| | and printing. I've learnt to ask if I need to have a task clarified, to work | | |
| | methodically, and to communicate what I've achieved. | | |
| School etc. | | | |
| Jun 2016 | GCSE - London School | | |
| | 4As: English, English Literature, Science, Business Studies, Maths 3Bs: French, History, Geography | | |

References

R.M Rose, 45 Rose Street, Rosetown, RS4 6TT, 07839111111, r.m.rose@gmail.com

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Here are some of the mistakes.....

- Use of unprofessional email
- Spelling mistakes
- Inconsistent presentation style e.g. moving from bullet points to paragraphs
- Vague and inaccurate subheadings e.g. Hobbies etc
- Listing skills but not giving context to the experience/organisation and not including key learning points
- Use of informal language e.g. 'chatting' rather than 'networking'
- Focus on negative rather than personal development e.g. 'I find this very challenging' rather than 'I have done... to develop this skill'
- Personal profile is not specific to the apprenticeship applied for
- Personal profile does not include career goals
- Personal profile lists skills without context or examples



Corrected version

Education Jun 2016

GCSE - London School

4As: English, English Literature, Science, Business Studies, Maths 3Bs: French, History, Geography

| experience utilising key <u>team</u> quick learner who pays atter working diagrams and plans | taking part in leadership and teamwork challenges, me stakeholders, presenting information to large groups a | | I independently applied for and secured a position on the National Citizen Service, taking part in leadership and teamwork challenges, meeting different business stakeholders, presenting information to large groups and creating a social action project. This experience increased my confidence and improved my networking |
|--|--|---------------------|--|
| qualifications and expand sk | ills required for the job. | Jun 2015 - Jun 2015 | Budding Brunels Programme with Construction Youth Trust |
| Work experience Apr 2016 - May 2016 | Work experience student - Construction Company 123 As part of a work experience programme, I shadowed an established tradesperson. My duties included assisting in the creation of risk assessments, researching recent developments in the field and feeding back my observations during team meetings. This placement reaffirmed my desire to work in the construction industry and taught me the importance of professionalism at all times and adherence to company health and safety policies. | Jan 2014 - Aug 2016 | Upon securing my place on this programme, I was able to see first hand the opportunities which exist within the construction industry. I took on a variety of roles, from project manager to surveyor. Activities included touring working construction sites, hearing from industry professionals, experience of giving presentations to an industry panel and the opportunity to network with professionals. Netball Team I play regularly for my school's netball team. This has taught me how to work in a |
| Feb 2015 - Aug 2016 | Administration Assistant - Company 123 On Saturdays I have an administration job at a local business. I have to follow instructions that have been left for me the day before. Tasks cover things like filing and printing. I've learnt to ask if I need to have a task clarified, to work methodically, | | team as well as how to manage my time efficiently; I often have to juggle homework with training and matches. |

Charity Collection Assistant - Charity 123 Jan 2015 - Aug 2016 During holidays, I occasionally collect money for a charity outside my local shopping centre. I had to be organised and persistent to apply for a licence from the council, and on the job I've learnt the need to be confident and friendly with the public in order to persuade them to donate. I've also learnt how to keep positive when faced

and to communicate what I've achieved.

with regular rejection.

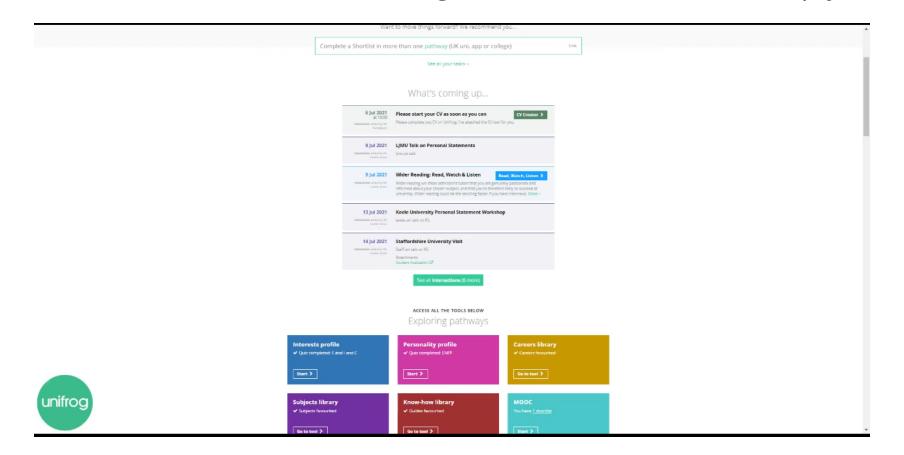
Awards and Achievements

- London School Leadership Award: a two-day event run designed to give students an insight into management. Involved using problem solving skills to successfully resolve a series of challenges and offered the opportunity to network with employers from external companies.
- Raising over £500 for charity by organising baking events, jumble sales and selling raffle tickets

References available on request

Unifrog's CV/Resume tool (3 mins)

Watch the video below to learn how Unifrog's CV/Resume tool can help you create a CV!

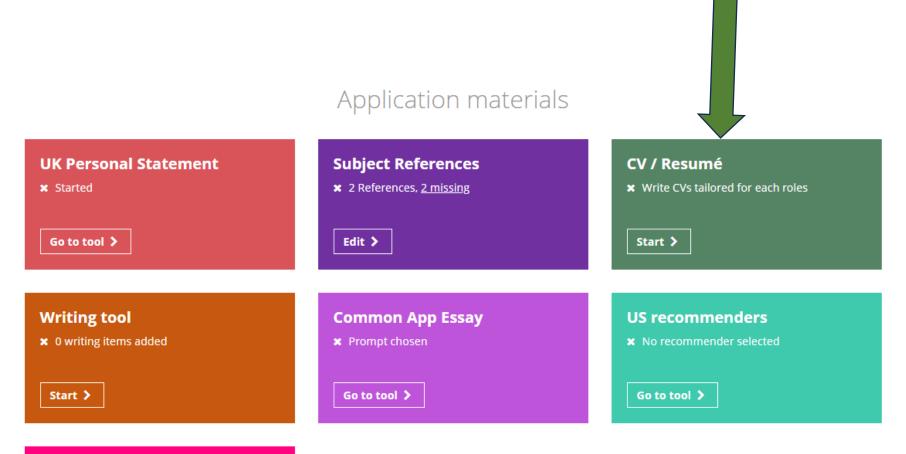


Go to www.unifrog.org/sign-in

- ✓ Your username is your school email address
- ✓ If you don't remember your password click on Reset password
 / Resend welcome email
- ✓ Log into your school email account. You will have an email from Unifrog
- ✓ Reset your password and log in to Unifrog

| Sign in |
|---------------------------------------|
| Your email address |
| Your password |
| Sign in |
| Reset password / Resend welcome email |

Scroll down to Application materials, find the green CV / Resumé box and click Start



Notes for Reference writers

🗶 2 notes missing

Go to tool 🔰



Social media and your CV

- Everything you do outside work is public information
- All your social media postings are evaluated during applications
 - There are specialist tools automatically scanning the Internet for your profile (yes, they do find you even if you use an avatar)
- You may have to clean up your social media footprint
- You can use social media to build as a conscious profile development activity
 - Use business social media
 - LinkedIn is the largest global network



Reviewing your CV

- ✓ Is all the information accurate?
- ✓ Is everything spelled correctly?
- ✓ Have you used power words?
- ✓ Does it look professional?
- ✓ Is it easy to read?
- ✓ Have you asked your referee for permission?

Reading it again, is there anything that you would change?

percep confident skill าลิ able lica flexible

Write a covering letter or email

- Use the Unifrog guide: How to write a winning cover letter.
- Explain why you are interested in doing work experience within the sector and with the company.
- Make sure that everything is spelt correctly!
- You can send your CV and covering letter to Careers on workexperience@beths.bexley.sch.uk or bring it to the Careers Office if you want us to check it over.



How to write a winning cover
Ietter
It's easier than you think
Read the guide >



How to ace your CV

Read the guide >

How to write like a boss and ace your CV

Applying for Work Experience

Visiting potential workplaces

Some companies, like banks, are difficult to email or call, but good if you go into the branch, so take your CV with you and get the details of the person who will be making the decision.

If you're visiting a workplace, be professional and polite to everyone, and dress appropriately. Even if the person who you are speaking to isn't going to be deciding on whether to offer you a placement, they will still pass on their feedback.



Applying for Work Experience

Contacting employers by phone or email

Once you've got your CV and covering letter, and you know who you want to approach, then you need to contact them.

Use the **How to make a phone call** and **How to write a letter or email** guides.

When you contact the company, find out who the person is who decides on work experience, and ask for their email address. If you can, send your covering letter / email and CV to them personally rather than to a general email address.

You want your email to be at the top of their inbox, so don't email just before a weekend, especially if there's a bank holiday.





Make it easy for them to say yes! However you contact the employer (by phone, email or in person) make it easy for them to action your request. Give them all the information that they need without them having to ask.

If you don't hear back from employers, then wait for a few days and then follow up politely. Be aware of bank holidays.

It is a competitive market so if you are not successful straight away do not lose hope, try different employers!